

Investment Linked Fund Fact Sheets August 2012

#### **General Advice Warning**

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#### Past performance is not a reliable indicator of future performance

The information in this presentation should not be considered a personal recommendation on any of the securities or stocks mentioned.

## MCIS Zurich Investment Linked – ASIAPAC Fund Monthly Report (August 2012)

#### **Investment Objective**

To achieve steady income stream with potential growth in the Asia Pacific Region over medium to long term. The aim of the Fund is to outperform the S&P Ethical Pan Asia Select Dividend Opportunities Index over periods of five or more years.

#### **Investment Strategy**

To invest in Asia Pacific Ethical Dividend Exchange Traded Fund (ETF), managed by CIMB Principal Asset Management where the ETF is listed on the Singapore Stock Exchange.

The ETF focuses on top 40 ethical and high yielding stocks in the Asia Pacific Region excluding India, Taiwan, Japan, New Zealand and Philippines. The fund provides country diversification across the industry that is traded in US Dollar.

#### Risks

The Fund is considered low risk given the exposure to only one underlying securities with no attempt to select stocks individually or to take defensive positions in declining markets. Risk is managed at the management level, where the asset allocation of the fund to be reviewed on regular basis, and adjusted to commensurate with the Investment Team view on the relative attractiveness of each asset class.

The following factors can potentially affect the value of the Fund; economic and political developments in related countries, foreign exchange fluctuation, illiquid and inefficient securities in the Emerging Markets, and the financial performance of the underlying companies.

The target market is for investors who are seeking regional exposure from investment and at the same time, seeking for medium to long term capital appreciation with moderate market risk.

#### **Fund Performance**

-N/A-

**Top Five Holdings** 

-N/A-

#### **Fund Information**

NAV (30.08.12)	RM0.4995
NAV(30.00.12)	KIND.4995
Fund Size	RM 11.2 million
Inception Date	15-July-2012
Fund Management Fee	0.85% p.a.
Pricing	Daily
-	Major Newspaper, or
Price Quote	http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional	
Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Мах	Current Actual
ETF	80%	100%	100%
Cash	0%	20%	-

#### Performance Table

Period	Fund	Index*
1 month (%)	N/A	-0.65%
3 months (%)	-	-
6 months (%)	-	-
12 months (%)	-	-
2 years (% pa)	-	-
3 years (% pa)	-	-
5 years (% pa)	-	-
Since Inception	-	-

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is S&P Ethical Pan Asia Select Dividend Opportunities sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

### MCIS Zurich Investment Linked - Dividend Fund Monthly Report (Aug 2012)

#### **Investment Objective**

To achieve steady income stream with potential for capital growth over medium to long term by focusing mostly on high dividend yielding stocks and money market instruments. The aim of the Fund is to outperform the FBM KLCI Index over periods of five or more years.

#### **Investment Strategy**

To invest in a broad selection of companies listed on the Malaysian Stock Exchange. Using a relative value methodology, the fund focuses on undervalued stocks relative to fundamental value, with the aim of achieving an income stream, together with some degree of long-term capital gains.

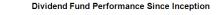
#### Risks

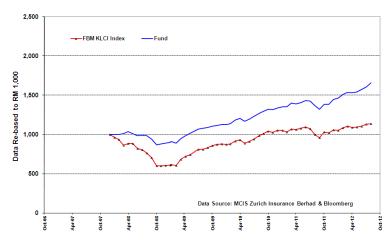
The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended August 2012, the fund had outperformed the benchmark by 216bps MoM (month on month). The positive performance shown was mainly driven by stocks selection in the portfolio that gives higher yield with low beta relative to FBM KLCI Index.





#### Top Five Holdings

Telekom Malaysia Berhad Maxis Berhad Petronas Gas Berhad Sime Darby Berhad Public Bank Berhad

#### **Fund Information**

NAV (31.08.12)	RM0.7866
Fund Size	RM 50.8 million
Inception Date	21-Jan-08
Fund Management Fee	1.5% p.a.
Pricing	Daily Major Newspaper, or
Price Quote	http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Мах	Current Actual
Malaysian Equity	80%	100%	86%
Cash	0%	20%	14%

#### Performance Table

Period	Fund	Index*
1 month (%)	3.05%	0.89%
3 months (%)	7.46%	4.14%
6 months (%)	9.81%	4.87%
12 months (%)	21.05%	13.74%
2 years (% pa)	14.35%	7.57%
3 years (% pa)	15.33%	11.92%
5 years (% pa)	-	-
Since Inception	11.41%	2.83%
Yield #	2.93%	3.53%

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBM KLCI sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

### MCIS Zurich Investment Linked - Equity Fund Monthly Report (Aug 2012)

#### **Investment Objective**

The objective of the Equity Fund is to achieve capital growth over the medium to long term by focusing on high quality equities listed on the FBM KLCI Index. The aim of the Equity Fund is to outperform the Index over periods of five or more years.

#### **Investment Strategy**

To invest in a broad selection of companies listed on the Malaysian Stock Exchange. Using a relative value methodology, the fund focuses on the stocks whose shares appear undervalued relative to fundamental value, with the aim of achieving long term growth in capital value.

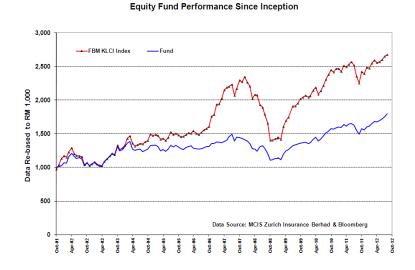
#### **Risks**

The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended August 2012, the fund had outperformed the benchmark by 157bps MoM (month on month). The positive performance shown was mainly due to asset allocation strategy that being used in the medium term and also current holding of low beta stocks relative to FBM KLCI Index.



#### **Top Five Holdings**

Tenaga Nasional Bhd Malayan Banking Berhad Public Bank Berhad Telekom Malaysia Berhad Maxis Berhad

#### **Fund Information**

NAV (31.08.12)	RM0.8992
Fund Size	RM 8.7 million
Inception Date	15-Oct-01
Fund Management Fee	1.40% p.a.
Pricing	Daily Major Newspaper, or
Price Quote	http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Мах	Current Actual
Malaysian Equity	80%	100%	82%
Cash	0%	20%	18%

#### Performance Table

Period	Fund	Index*
1 month (%)	2.46%	0.89%
3 months (%)	6.16%	4.14%
6 months (%)	8.78%	4.87%
12 months (%)	16.07%	13.74%
2 years (% pa)	9.10%	7.57%
3 years (% pa)	10.42%	11.92%
5 years (% pa)	5.24%	5.26%
Since Inception	5.52%	9.43%
Yield #	2.79%	3.53%

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBM KLCI sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

## MCIS Zurich Investment Linked - Jati Fund Monthly Report (Aug 2012)

#### **Investment Objective**

The Jati Fund is invested in accordance with Shariah principles in Shariah sanctioned equities, money market instruments, and fixed income investments. The aim is to provide security and income, while maintaining and potentially increasing the value of capital over the medium to long-term. The Jati Fund is not a takaful product.

#### **Investment Strategy**

To invest in a broad selection of Shariah approved securities listed on the Malaysian Stock Exchange. Using a relative value methodology it looks to buy stocks whose shares appear undervalued relative to fundamental value, with the aim of achieving an income stream, together with some degree of long-term capital gains.

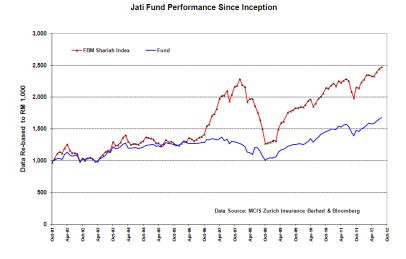
#### **Risks**

The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended August 2012, the fund had outperformed the benchmark by 95bps MoM (month on month). The positive performance shown was mainly due to asset allocation strategy that being used in the medium term and also current holding of low beta stocks relative to FBM Shariah Index.



**Top Five Holdings** 

Telekom Malaysia Berhad Axiata Berhad Sime Darby Berhad Petronas Chemical Group Berhad Tenaga Nasional Bhd

#### **Fund Information**

NAV (31.08.12)	RM0.8402
Fund Size	RM 8.8 million
Inception Date	15-Oct-01
Fund Management Fee	1.35% p.a.
Pricing	Daily Major Newspaper, or
Price Quote	http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Min	Max	Current Actual
80% 0%	100% 20%	78.5% 21.5%
	80%	80% 100%

#### Performance Table

Period	Fund	Index*
1 month (%)	1.83%	0.88%
3 months (%)	5.98%	6.17%
6 months (%)	7.54%	5.21%
12 months (%)	15.99%	18.47%
2 years (% pa)	9.03%	10.91%
3 years (% pa)	10.64%	11.54%
5 years (% pa)	5.86%	5.03%
Since Inception	4.87%	8.64%
Yield #	2.26%	3.56%

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBMS Index sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

### MCIS Zurich Investment Linked - Balanced Fund Monthly Report (Aug 2012)

#### **Investment Objective**

The objective of the Balanced Fund is to provide security and income, while maintaining and potentially increasing the value of capital over the medium to long-term, through exposure across a range of asset classes. The Fund aims to outperform the performance benchmark over periods of three or more years.

#### **Investment Strategy**

To invest in Malaysian equities and fixed income securities, including government bonds and corporate debt securities. The asset allocation is reviewed on a regular basis, and is adjusted commensurate with our view on the relative attractiveness of each asset class.

#### Risks

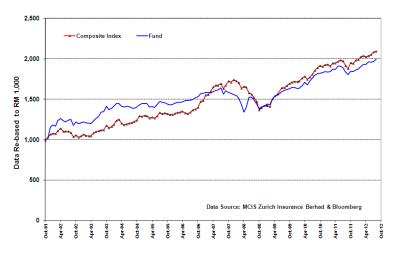
The Fund is considered medium risk given the mixed exposure of equity securities, fixed income and cash. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, industry and economy development, social and political factors, and the liquidity of the underlying assets. Additionally, levels of interest rates, and credit downgrades of defaults can affect the value of fixed income securities

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended August 2012, the fund had outperformed the benchmark by 84bps MoM (month on month). The positive performance shown was mainly driven by better underlying securities selection in the portfolio that gives higher yield with low beta relative to benchmark.

#### Balanced Fund Performance Since Inception



#### **Top Five Holdings**

CIMB Subordinated Debt (Bond) RHB Berhad (Bond) Bank Pembangunan Malaysia Berhad (Bond) Kuala Lumpur Kepong Berhad (Bond) Maybank Berhad (Equity)

#### **Fund Information**

NAV (31.08.12)	RM0.9971
Fund Size	RM7.3 million
Inception Date	15-Oct-01
Fund Management Fee	1.25% p.a.
Pricing	Daily Major Newspaper, or
Price Quote	http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Мах	Current Actual
Malaysian Equity	40%	60%	37%
Fixed Income	40%	60%	42%
Cash	0%	20%	21%

#### Performance Table

Fund	Index*
1.33%	0.49%
1.62%	2.71%
4.53%	3.35%
8.44%	9.22%
5.27%	6.11%
7.41%	8.39%
4.98%	5.10%
6.53%	7.00%
	1.33% 1.62% 4.53% 8.44% 5.27% 7.41% 4.98%

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is composite of 50% FBM KLCI Index, and 50% HSBC Malaysia All Bond FBM KLCI Index. Index data sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

## MCIS Zurich Investment Linked - Income Fund Monthly Report (Aug 2012)

#### **Investment Objective**

The objective of the Income Fund is to provide investors with security of income by investing in a mix of fixed income and fixed deposit securities. The aim of the Fund is to outperform the HSBC Malaysia Local Currency All Bond Total Return Index.

#### **Investment Strategy**

To invest into underlying asset classes as per the Asset Allocation Ranges. The asset allocation is reviewed on a regular basis, and is adjusted commensurate with our view on the relative attractiveness of each asset class. The Fund invests in cash and fixed income securities including government bonds and corporate debt securities.

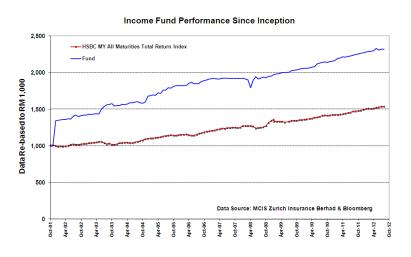
#### Risks

The Fund is considered lower risk given the exposure to cash and fixed income securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets. Additionally, levels of interest rates, and credit downgrades or defaults can affect the value of fixed income securities.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended August 2012, the fund had slightly performed better than the benchmark by 4bps MoM (month on month). The positive performance shown was mainly driven by better underlying securities selection in the portfolio.



#### **Top Five Holdings**

Cagamas Berhad CIMB Berhad RHB Berhad Telekom Berhad Bank Pembangunan Malaysia Berhad

#### **Fund Information**

NAV (31.08.12)	RM1.1607
Fund Size	RM 23.7 million
Inception Date	15-Oct-01
Fund Management Fee	0.5% p.a.
Pricing	Daily
Price Quote	Major Newspaper, or http://www.mciszurich.com.my
Fund Manager	MCIS Zurich Insurance Berhad
Exceptional Circumstances	Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Мах	Current Actual
Fixed Income	75%	100%	86%
Cash	0%	25%	14%

#### Performance Table

Period	Fund	Index*
1 month (%)	0.13%	0.09%
3 months (%)	-0.34%	1.30%
6 months (%)	1.34%	1.83%
12 months (%)	3.59%	4.61%
2 years (% pa)	4.07%	4.40%
3 years (% pa)	4.61%	4.72%
5 years (% pa)	3.85%	4.31%
Since Inception	8.02%	4.04%

# Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is HSBC Malaysia All Bond FBM KLCI Index, sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

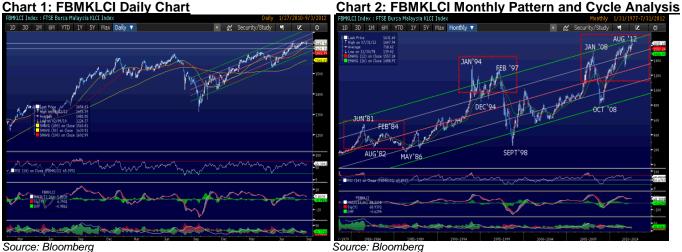
# Equity Market Review and Outlook

### Market Review

The month of August was another record breaking month for the FBMKLCI as the index scaled new all-time high to hit an intra-day record high of 1,655.39 on 22 Aug '12. This is in tandem with positive sentiment for global market with the expectation remains for the U.S. central bank to take some form of easing step to underpin the fragile economy.

On month on month basis, the FBMKLCI rose by 0.9% to settle at 1,646.1. Coupled with domestic support for local market, the broader market FBMEMAS index rose by 0.5% to 11,229.5 level. For the month of August, average daily volume increased to 1.219.42 million shares compared to July's average daily volume of 1.159.78 million. However, the volume was slightly lower than the 6 months average daily volume of 1,261.98 million shares.

On the economic front, the headline inflation rate, CPI moderated to 1.4% YoY in July, after easing to +1.6% in June. This was the slowest rate of increase in 25 months, despite a robust growth in consumer spending and investment, mainly due to a moderation in the prices of food & non-alcoholic beverage prices and a slowdown in the core inflation rate during the month.



#### Market Outlook & Strategy

Month of September is traditionally a poor month for the FBM KLCI with an average returns over the past 30+ years being nearly -1%. However, any downside will be limited as the 2013 Budget, which will be held on September 28 will provide catalyst to support the market at current level and limiting any downside risk. As this will be the last budget before the 13<sup>th</sup> general elections, it is expected to be a "game changer" and to be expansionary. benefiting more sectors than disadvantaging others. The benchmark index immediate support pegged at 1,620 and 1,592, followed by resistance level of 1,676 and 1,706. Any upside rally will be limited as investors may continue to take the opportunity to sell on strength.

On the global side, we are expecting some support in the near term after Federal Reserve Chairman, Ben Bernanke kept the door open for future monetary easing, although there was no clear signal of imminent action. The US and Euro shares rose as signs emerged of progress toward a deal to tackle the Euro Zone's debt crisis. Investors have hoped that more monetary easing would revive economic growth and support global demand.

As local market consolidation continues coupled with global market uncertainties, we maintain our defensive strategy that focusing on low beta and high dividend yield stocks.

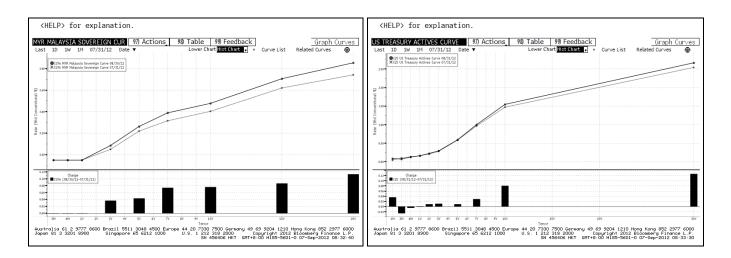
# **Fixed Income Review and Outlook**

#### **Market Review**

In August, the MGS yield curve steepened by 7.6bps MoM as 2Q12 GDP growth strengthened while the Jul-12 CPI slowed to the lowest in more than 2 years. The 3y benchmark yield shed 0.4bps MoM to close at 3.064%. MGS trading volume however declined by 37.9% MoM to RM54.1bn. The 5y benchmark yield was bearish in the month with yield closing 3.3bps higher MoM, partly attributed to sluggish demand for the RM4.0bn reopening of MGS 10/17 auction, with a weak bid-to-cover ratio of 1.24x compared to 1.92x at the Apr-12 auction. Meanwhile, the new RM3.5bn GII 2/16 auction also attracted a weak bid-to-cover ratio of 1.92x against the YTD average of 2.20x. PDS momentum weakened with monthly volume falling 27.7% MoM to RM10.5bn done.

Over to the economic data, Malaysia's 2Q12 GDP expanded by +5.4% YoY (1Q12: +4.9%) as construction and consumption activities paced up, easing pressure on BNM to join its Asian counterparts in cutting interest rates to shore up growth. According to BNM, Malaysia's 2012 growth may be at the higher range of its forecast of 4.0-5.0% despite the continuing risks from Europe and US. The consensus saw an upward revision of the 2012 GDP growth forecast to +4.5% from an earlier projection of +4.0%, while holding on to the +5.0% growth estimate for 2013. Meanwhile, Malaysia's Jun-12 exports grew by +5.4% YoY, easing from a +6.7% gain in May-12. This was partly due to manufacturers shipping fewer goods to European customers and sales of crude petroleum and palm oil dropped. Industrial output in Jun-12 also slowed to +3.7% YoY, missing the median estimate of a +4.8% rise (May-12 revised: +7.8%). On inflation front, the Jul-12 CPI eased for the ninth straight month to +1.4% yoy (Jun-12: +1.6%), as prices of communications and clothing fell.

US Treasurys bearish steepened in August as the FOMC minutes showed policymakers' support for additional stimulus unless the economy shows signs of a sustained pickup. Based on the latest Beige Book, economic activity "continued to expand gradually" in Jul-12 and early Aug-12 across most regions and sectors. The US's 2Q12 GDP grew at a revised +1.7% annual rate, up from an initial estimate of +1.5% (1Q12: +2.0%).



### Market Outlook & Strategy

Since Bank Negara has held the OPR unchanged in July at 3% and the next meeting is scheduled for 6 September, we believe the OPR would remain unchanged even in September or beyond. Bank Negara would likely stay pat on the OPR although the possibility of a 25bps cut is there should economic growth locally and globally start to falter. Therefore, we have maintained the notion of buying into dips of MGS or PDS, as we believe the longer term trend is still patchy domestic economic growth and earnings visibility of companies remained relatively poor at this juncture.