

# Investment Linked Fund Fact Sheets October 2012

#### **General Advice Warning**

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#### Past performance is not a reliable indicator of future performance

The information in this presentation should not be considered a personal recommendation on any of the securities or stocks mentioned.

# MCIS Zurich Investment Linked – ASIAPAC Fund Monthly Report (Oct 2012)

#### **Investment Objective**

To achieve steady income stream with potential growth in the Asia Pacific Region over medium to long term. The aim of the Fund is to outperform the S&P Ethical Pan Asia Select Dividend Opportunities Index over periods of five or more years.

#### **Investment Strategy**

To invest in Asia Pacific Ethical Dividend Exchange Traded Fund (ETF), managed by CIMB Principal Asset Management where the ETF is listed on the Singapore Stock Exchange.

The ETF focuses on top 40 ethical and high yielding stocks in the Asia Pacific Region excluding India, Taiwan, Japan, New Zealand and Philippines. The fund provides country diversification across the industry that is traded in US Dollar.

#### Risks

The Fund is considered low risk given the exposure to only one underlying security with no attempt to select stocks individually or to take defensive positions in declining markets. Risk is managed at the management level, where the asset allocation of the fund to be reviewed on regular basis, and adjusted to commensurate with the Investment Team view on the relative attractiveness of each asset class.

The following factors can potentially affect the value of the Fund; economic and political developments in related countries, foreign exchange fluctuation, illiquid and inefficient securities in the Emerging Markets, and the financial performance of the underlying companies.

The target market is for investors who are seeking regional exposure from investment and at the same time, seeking for medium to long term capital appreciation with moderate market risk.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 192bps MoM (month on month). The negative performance shown was mainly due to foreign exchange loss.

# 1,200 1,100 1,100 1,000 1,000 Data Source: MCIS Zurich Insurance Berhad & Bloomberg

AsiaPac Fund Performance Since Inception

#### **Top Five Holdings**

Asia Pacific Ethical Dividend Exchange Traded Fund (ETF)

#### **Fund Information**

NAV (31.10.12) RM0.4992
Fund Size RM 16.9 million
Inception Date 15-July-2012
Fund Management Fee 0.85% p.a.

Pricing Daily

Major Newspaper, or
Price Quote http://www.mciszurich.com.my

Fund Manager MCIS Zurich Insurance Berhad

Exceptional

Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
ETF	80%	100%	85%
Cash	0%	20%	15%

#### **Performance Table**

Fund	Index*
-0.16%	1.76%
-	-
-	-
-	-
-	-
-	-
-	-
-0.48%	13.82%
	-0.16% - - - - -

Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is S&P Ethical Pan Asia Select Dividend Opportunities sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

# MCIS Zurich Investment Linked - Dividend Fund Monthly Report (Oct 2012)

#### **Investment Objective**

To achieve steady income stream with potential for capital growth over medium to long term by focusing mostly on high dividend yielding stocks and money market instruments. The aim of the Fund is to outperform the FBM KLCI Index over periods of five or more years.

#### **Investment Strategy**

To invest in a broad selection of companies listed on the Malaysian Stock Exchange. Using a relative value methodology, the fund focuses on undervalued stocks relative to fundamental value, with the aim of achieving an income stream, together with some degree of long-term capital gains.

#### Risks

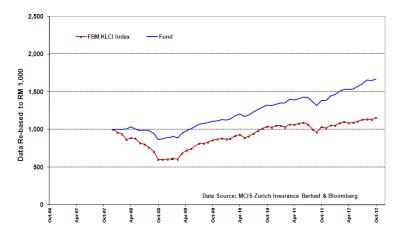
The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 123bps MoM (month on month). The lower performance shown was mainly driven by lower exposure of outperforming stocks in the portfolio.

#### **Dividend Fund Performance Since Inception**



#### **Top Five Holdings**

Telekom Malaysia Berhad Petronas Gas Berhad Sime Darby Berhad Public Bank Berhad Maxis Berhad

#### **Fund Information**

NAV (31.10.12) RM0.7918
Fund Size RM 48.8 million
Inception Date 21-Jan-08
Fund Management Fee 1.5% p.a.
Pricing Daily

Major Newspaper, or

Price Quote http://www.mciszurich.com.my
Fund Manager MCIS Zurich Insurance Berhad

Exceptional Circumstances

Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
Malaysian Equity	80%	100%	80%
Cash	0%	20%	20%

#### **Performance Table**

Period	Fund	Index*
1 month (%)	0.99%	2.22%
3 months (%)	3.73%	2.54%
6 months (%)	8.88%	6.52%
12 months (%)	20.26%	12.14%
2 years (% pa)	12.32%	5.41%
3 years (% pa)	14.66%	10.40%
5 years (% pa)	-	-
Since Inception	11.15%	3.08%
Yield #	2.93%	3.34%

Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBM KLCI sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

# MCIS Zurich Investment Linked - Equity Fund Monthly Report (Oct 2012)

#### **Investment Objective**

The objective of the Equity Fund is to achieve capital growth over the medium to long term by focusing on high quality equities listed on the FBM KLCI Index. The aim of the Equity Fund is to outperform the Index over periods of five or more years.

#### **Investment Strategy**

To invest in a broad selection of companies listed on the Malaysian Stock Exchange. Using a relative value methodology, the fund focuses on the stocks whose shares appear undervalued relative to fundamental value, with the aim of achieving long term growth in capital value.

#### **Risks**

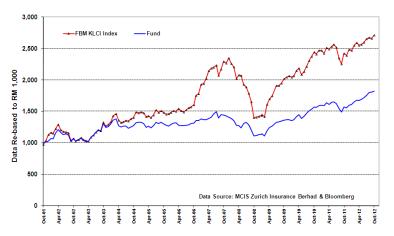
The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 147bps MoM (month on month). The lower performance shown was mainly due higher exposure of underperforming stocks in the portfolio.

#### **Equity Fund Performance Since Inception**



#### **Top Five Holdings**

Tenaga Nasional Bhd Public Bank Berhad Malayan Banking Berhad Sime Darby Berhad IOI Corp Berhad

#### **Fund Information**

NAV (31.10.12) RM0.9093
Fund Size RM 8.1 million
Inception Date 15-Oct-01
Fund Management Fee Pricing Daily

Major Newspaper, or

Price Quote http://www.mciszurich.com.my
Fund Manager MCIS Zurich Insurance Berhad
Exceptional

Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
Malaysian Equity	80%	100%	79%
Cash	0%	20%	21%

#### **Performance Table**

Period	Fund	Index*
1 month (%)	0.75%	2.22%
3 months (%)	3.61%	2.54%
6 months (%)	8.61%	6.52%
12 months (%)	15.63%	12.14%
2 years (% pa)	7.54%	5.41%
3 years (% pa)	10.13%	10.40%
5 years (% pa)	4.77%	3.43%
Since Inception	5.54%	9.44%
Yield #	2.79%	3.34%

Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBM KLCI sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

# MCIS Zurich Investment Linked - Jati Fund Monthly Report (Oct 2012)

#### **Investment Objective**

The Jati Fund is invested in accordance with Shariah principles in Shariah sanctioned equities, money market instruments, and fixed income investments. The aim is to provide security and income, while maintaining and potentially increasing the value of capital over the medium to long-term. The Jati Fund is not a takaful product.

#### **Investment Strategy**

To invest in a broad selection of Shariah approved securities listed on the Malaysian Stock Exchange. Using a relative value methodology it looks to buy stocks whose shares appear undervalued relative to fundamental value, with the aim of achieving an income stream, together with some degree of long-term capital gains.

#### **Risks**

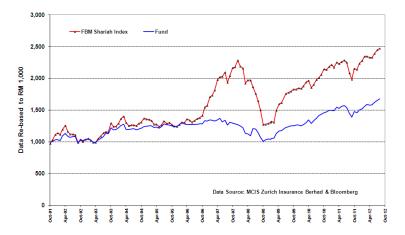
The Fund is considered high risk given the exposure to equity securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 77bps MoM (month on month). The lower performance shown was mainly driven by lower exposure of outperforming stocks in the portfolio.

#### Jati Fund Performance Since Inception



#### **Top Five Holdings**

Axiata Berhad Telekom Malaysia Berhad Sime Darby Berhad MyETF DJ Islamic Titan 8 25 Tenaga Nasional Bhd

#### **Fund Information**

NAV (31.10.12) RM0.8517
Fund Size RM 8.4 million
Inception Date 15-Oct-01
Fund Management Fee Pricing Daily

Major Newspaper, or

Price Quote http://www.mciszurich.com.my
Fund Manager MCIS Zurich Insurance Berhad
Exceptional

Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
Malaysian Equity	80%	100%	75%
Cash	0%	20%	25%

#### **Performance Table**

Period	Fund	Index*
1 month (%)	0.52%	1.29%
3 months (%)	3.22%	1.86%
6 months (%)	7.92%	7.15%
12 months (%)	15.36%	15.75%
2 years (% pa)	8.10%	7.81%
3 years (% pa)	10.75%	10.94%
5 years (% pa)	5.63%	2.86%
Since Inception	4.92%	8.60%
Yield #	2.26%	3.32%

Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is FBMS Index sourced from Bloomberg. # Yield data is sourced from Bloomberg, and MCIS Zurich.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

### MCIS Zurich Investment Linked - Balanced Fund Monthly Report (Oct 2012)

#### **Investment Objective**

The objective of the Balanced Fund is to provide security and income, while maintaining and potentially increasing the value of capital over the medium to long-term, through exposure across a range of asset classes. The Fund aims to outperform the performance benchmark over periods of three or more years.

#### **Investment Strategy**

To invest in Malaysian equities and fixed income securities, including government bonds and corporate debt securities. The asset allocation is reviewed on a regular basis, and is adjusted commensurate with our view on the relative attractiveness of each asset class.

#### **Risks**

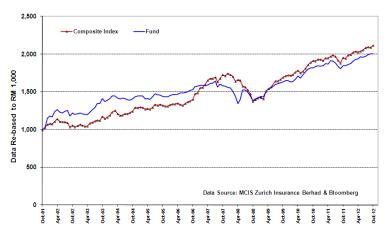
The Fund is considered medium risk given the mixed exposure of equity securities, fixed income and cash. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, industry and economy development, social and political factors, and the liquidity of the underlying assets. Additionally, levels of interest rates, and credit downgrades of defaults can affect the value of fixed income securities

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 138bps MoM (month on month). The lower performance shown was mainly due higher exposure of underperforming securities in the portfolio.

#### Balanced Fund Performance Since Inception



#### **Top Five Holdings**

CIMB Subordinated Debt (Bond) RHB Berhad (Bond) Bank Pembangunan Malaysia Berhad (Bond) Kuala Lumpur Kepong Berhad (Bond) Maybank Berhad (Equity)

#### **Fund Information**

NAV (31.10.12) RM1.0011
Fund Size RM6.5 million
Inception Date 15-Oct-01
Fund Management Fee Pricing Daily

Major Newspaper, or

Price Quote http://www.mciszurich.com.my
Fund Manager MCIS Zurich Insurance Berhad
Exceptional

Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
Malaysian Equity	40%	60%	36%
Fixed Income	40%	60%	47%
Cash	0%	20%	17%

#### **Performance Table**

Period	Fund	Index*
1 month (%)	0.06%	1.44%
3 months (%)	1.74%	1.64%
6 months (%)	3.50%	4.52%
12 months (%)	8.47%	8.40%
2 years (% pa)	4.91%	5.16%
3 years (% pa)	7.04%	7.73%
5 years (% pa)	4.82%	4.19%
Since Inception	6.46%	7.00%

Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is composite of 50% FBM KLCI Index, and 50% HSBC Malaysia All Bond FBM KLCI Index. Index data sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

# MCIS Zurich Investment Linked - Income Fund Monthly Report (Oct 2012)

#### **Investment Objective**

The objective of the Income Fund is to provide investors with security of income by investing in a mix of fixed income and fixed deposit securities. The aim of the Fund is to outperform the HSBC Malaysia Local Currency All Bond Total Return Index.

#### **Investment Strategy**

To invest into underlying asset classes as per the Asset Allocation Ranges. The asset allocation is reviewed on a regular basis, and is adjusted commensurate with our view on the relative attractiveness of each asset class. The Fund invests in cash and fixed income securities including government bonds and corporate debt securities.

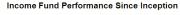
#### Risks

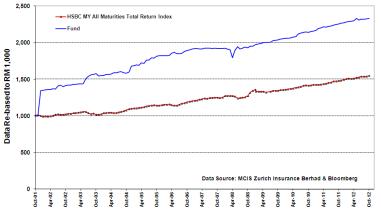
The Fund is considered lower risk given the exposure to cash and fixed income securities. The following factors can potentially affect the value of the Fund; consumer sentiment, financial performance of the underlying companies, the performance of the industry and economy, and the share market in general, social and political factors, and the liquidity of the underlying assets. Additionally, levels of interest rates, and credit downgrades or defaults can affect the value of fixed income securities.

The target market is clients wanting the surety of insurance protection, with an element of potential upside investment exposure.

#### **Fund Performance**

For the month ended October 2012, the fund had underperformed the benchmark by 26bps MoM (month on month). The lower performance shown was mainly driven by higher exposure of underperforming securities in the portfolio.





#### **Top Five Holdings**

Cagamas Berhad
CIMB Berhad
RHB Berhad
Telekom Berhad
Bank Pembangunan Malaysia Berhad

#### **Fund Information**

NAV (31.10.12) RM1.1671
Fund Size RM 22.5 million
Inception Date 15-Oct-01
Fund Management Fee 0.5% p.a.
Pricing Daily

Price Quote Major Newspaper, or

http://www.mciszurich.com.my

Fund Manager MCIS Zurich Insurance Berhad

Exceptional
Circumstances Refer to your Policy Document

#### **Asset Allocation Ranges**

Asset Class	Min	Max	Current Actual
Fixed Income	75%	100%	91%
Cash	0%	25%	8%

#### **Performance Table**

Period	Fund	Index*
1 01100	i ullu	IIIGEX
1 month (%)	0.39%	0.65%
3 months (%)	0.68%	0.73%
6 months (%)	1.52%	2.55%
12 months (%)	3.59%	4.68%
2 years (% pa)	4.33%	4.65%
3 years (% pa)	4.63%	4.88%
5 years (% pa)	3.99%	4.35%
Since Inception	7.95%	4.04%
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Notice: Past performance is not indicative of future performance, and the performance of the Fund is not guaranteed.

The Fund returns are calculated by MCIS Zurich and based on the value of the NAV, and for periods greater than 12-months are annualised numbers. Actual returns of the Fund are on a net basis (gross of tax and net of fees) and based on the performance of the Fund, and not the returns earned on the actual premiums/ contributions paid for the product.

\* Index is HSBC Malaysia All Bond FBM KLCI Index, sourced from Bloomberg.

Other Charges: Switching Fee, you are entitled to four free switches per policy year. Additional switches within the same year will be charged at 1% of the value of units switched, subject to a maximum of RM 50; and all taxes, duties and other charges incurred in the purchase, sale, valuation and maintenance of the investments of the Fund.

#### **Equity Market Review and Outlook**

#### **Market Review**

It was a relatively decent month of October for the domestic market and the FBM KLCI index scaled new all-time highs on numerous occasions. It hit intra-day high of 1,679.37 on 29<sup>th</sup> October 2012. The recovery on the index was very gradual and driven by selected heavyweight stocks.

For the month, the FBM KLCI gained 36pts or 2.2% to close at 1,673pts. The broader market marginally outperformed the FBM KLCI as the FBM Emas rose 2.3% to 11,366pts. Average daily volume for October has marginally increased by 4.4% mom to 1,077.36mil and 6 months average daily value was RM1,089.65,million, lower by 4.5% as compared to the previous month.

On the economic front, the headline inflation rate, CPI rose 1.3% yoy in September, slightly lower than August's CPI of 1.4%. This was on higher prices of food and non-alcoholic beverages and also non-food items. According to the Statistics Department, communication and clothing and footwear were the main groups that registered decline.



#### Market Outlook & Strategy

November is historically a flattish month for the FBM KLCI with average returns over the past 30+ years of -0.3%. We believe the market may buck the trend this time around, assuming the external environment does not throw up any negative surprises. The US presidential election will take place on Nov 6 and it is uncertain whether market conditions will remain buoyant thereafter.

For Malaysia, we believe there is an even chance elections will be held in 1H13. If it were held in 1Q13, the odds are that elections will take place in Feb/Mar, after the Chinese New Year. This means that the FBM KLCI should extend its positive momentum possibly up to Jan before Chinese New Year. Beyond the next 2-3 months, we would be more cautious as it would be cutting too close to the latest possible elections date. At the very latest (assuming Parliament expires in end-Apr), elections must be held in May/Jun 2013, which by Jan would be 4-5 months away.

On the chart, the near term trend is still up with a likelihood of prices reaching as far as 1,706 level. The key support levels to watch out for are 1,631, the channel support and 1,595. Longer term, we expect the index to weaken further towards 1,310 at the minimum, which is the previous fourth wave extreme to a lesser degree.

We maintain our cautious stance and continue to be defensive. We maintain to hold lower beta stocks with high dividend yield as a cushion for any heavy selling event in the market.

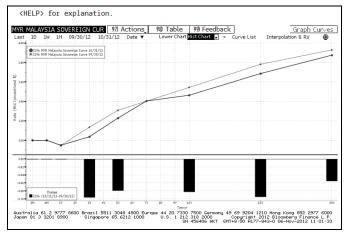
#### **Fixed Income Review and Outlook**

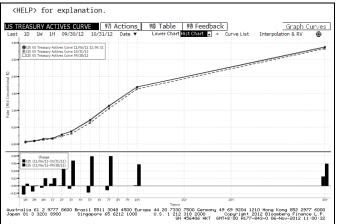
#### **Market Review**

In October, the MGS yield curve bullish flattened. It posted gains amidst continued economic growth concerns. This was despite more debt offerings coming from the primary market. It was probably due to spillover sentiments coming from our neighbouring central bankers around ASEAN. The Bank of Thailand shaved 25bps off the policy rate unexpectedly, with the policy rate now standing at 2.75%. Besides Thailand, the Philippine central bank had also cut interest rates to record low (down 25bps to 3.50%), as the central bank tries to protect their domestic economy from the global slowdown and the European sovereign debt crisis. Therefore, regionally lower interest rates boosted the allure of government bonds, but it remains to be seen if Bank Negara will follow suit in cutting rates when our local policymakers meet for the final MPC meeting this year at the beginning of this month.

The central bank reopened RM2.5 billion of the long-dated 20-year MGS benchmark at an average yield of 3.992%, drawing a very respectable bid-cover-ratio of 2.12 times. Demand is even higher than the new issuance of the same benchmark back in April 2012 which drew a coverage ratio of 1.93 times. Meanwhile, the RM2.5 billion auction of the Islamic GIIs maturing August 2017 received a bid-cover ratio of 2.006 times whilst the yield generated was 3.353%. Lastly, the central bank sold the RM3.0 billion reopening auction of the 10-year MGS benchmark at an average yield of 3.476%, generating a decent bid-coverage ratio of 1.64 times.

Treasury yields flipped in the month of October amidst a general rise in risk appetite as there was lesser noise from the European Sovereign debt crisis. The release of firmer economic numbers pressured the safe haven Treasurys to an overall weaker close with losses slanted along longer tenured bonds.





#### **Market Outlook & Strategy**

Overall, we are still maintaining our strategy of buying into dips of MGS or PDS as these bonds now have emerged cheaper. This strategy has somewhat paid off as the yield curve flattens when Bank of Thailand and Bank of Philippines cut rates. We believe the longer term economic trend is still sporadic and that the economy has yet to show signs of sustained growth ahead. Bank Negara (BNM) will be having its last Monetary Policy Committee (MPC) meeting on 8 November. While we don't think BNM would cut the Overnight Policy Rate (OPR) by 25bps, the market seemed to be bullish about this possibility. Therefore, even if there is no cut in OPR, it is encouraged to remain invested as it is likely that interest rates would remain at current rates.